(Rs. In Lakhs)

| $\begin{array}{\|c\|} \hline \mathrm{Sr} \\ \mathrm{No} \end{array}$ | Particulars | STANDALONE |  |  | STANDALONE |  | CONSOLIDATED |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Quarter ended |  |  | Year ended March 31 |  | Year ended March 31 |  |
|  |  | $\begin{array}{\|c\|} \hline 31 / 03 / 13 \\ \text { (Unaudited) } \\ \hline \end{array}$ | $31 / 12 / 12$ (Unaudited) | $\begin{array}{\|c\|} \hline 31 / 03 / 12 \\ \text { (Unaudited) } \\ \hline \end{array}$ | $\begin{gathered} 2013 \\ \text { (Audited) } \end{gathered}$ | $\begin{gathered} 2012 \\ \text { (Audited) } \end{gathered}$ | $\begin{gathered} 2013 \\ \text { (Audited) } \end{gathered}$ | $\begin{gathered} 2012 \\ \text { (Audited) } \end{gathered}$ |
| 1 | Income from operations |  |  |  |  |  |  |  |
|  | (a) Net Sales/Income from Operations (Net of excise duty) | 904.15 | 681.09 | 805.20 | 3,321.92 | 2,912.76 | 3,598.78 | 2,980.67 |
|  | (b) Other Operating Income | 20.42 | 4.98 | 0.95 | 35.06 | 25.88 | 18.75 | 25.73 |
|  | Total Income from operations (net) | 924.57 | 686.07 | 806.15 | 3,356.98 | 2,938.64 | 3,617.53 | 3,006.40 |
| 2 | Expenses |  |  |  |  |  |  |  |
|  | (a) Cost of material consumed | 229.15 | 161.54 | 179.74 | 773.57 | 586.41 | 773.57 | 586.41 |
|  | (b) Purchase of stock-in-trade | 91.65 | - | 3.64 | 111.55 | 200.84 | 111.55 | 255.78 |
|  | (c) Changes in inventories of finished goods, work-in-progress and stock in trade | 19.03 | 26.04 | (3.67) | 73.88 | (100.74) | 73.88 | (100.74) |
|  | (d) Employee benefit expense | 57.25 | 76.36 | 83.61 | 298.57 | 298.92 | 423.67 | 358.55 |
|  | (e) Depreciation and amortisation expense | 117.51 | 117.40 | 117.06 | 469.48 | 467.53 | 497.85 | 487.66 |
|  | (f) Other expenses | 248.55 | 207.45 | 234.39 | 951.45 | 767.21 | 1,023.69 | 809.99 |
|  | Total Expenses | 763.14 | 588.79 | 614.77 | 2,678.50 | 2,220.17 | 2,904.21 | 2,397.65 |
| 3 | Profit from Operations before Other Income, finance costs and Exceptional Items (1-2) | 161.43 | 97.28 | 191.38 | 678.48 | 718.47 | 713.32 | 608.75 |
| 4 | Other Income | - | - | - | - | - | - | - |
| 5 | Profit from ordinary activities before finance costs and exceptional items (3+4) | 161.43 | 97.28 | 191.38 | 678.48 | 718.47 | 713.32 | 608.75 |
| 6 | Finance costs | 49.38 | 51.89 | 62.04 | 216.25 | 252.38 | 223.51 | 253.02 |
| 7 | Profit from ordinary activities after finance costs but before Exceptional Items (5-6) | 112.05 | 45.39 | 129.34 | 462.23 | 466.09 | 489.81 | 355.73 |
| 8 | Exceptional Items | - | - | - | - | - | - | - |
| 9 | Profit from ordinary activities before tax (7+8) | 112.05 | 45.39 | 129.34 | 462.23 | 466.09 | 489.81 | 355.73 |
| 10 | Tax expenses |  |  |  |  |  |  |  |
|  | - Current Tax (including tax adjustment of earlier years) | 39.28 | 21.30 | 44.50 | 181.98 | 164.50 | 181.98 | 149.68 |
|  | - Deferred Tax | (7.56) | (7.07) | (1.94) | (34.74) | (26.47) | (34.74) | (26.47) |
|  | - MAT Credit Entitlement | - | - | - | - | - | - | - |
| 11 | Net Profit from ordinary activities after tax (9+10) | 80.33 | 31.16 | 86.78 | 314.99 | 328.06 | 342.57 | 232.52 |
| 12 | Extraordinary Items | - | - | - | - | - | - | - |
| 13 | Net Profit for the period (11+12) | 80.33 | 31.16 | 86.78 | 314.99 | 328.06 | 342.57 | 232.52 |
| 14 | Paid up Equity Share Capital (Face value: Rs.10/- per Share) | 72.00 | 72.00 | 72.00 | 72.00 | 72.00 | 72.00 | 72.00 |
| 15 | Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year |  |  |  | 2,079.29 | 1,782.59 | 2,149.58 | 1,807.64 |
|  | Earnings Per Share (EPS) |  |  |  |  |  |  |  |
|  | Basic and diluted EPS before Extraordinary Items | 11.16 | 4.33 | 12.05 | 43.75 | 45.56 | 47.58 | 32.30 |
|  | Basic and diluted EPS after Extraordinary Items | 11.16 | 4.33 | 12.05 | 43.75 | 45.56 | 47.58 | 32.30 |
| Part II |  |  |  |  |  |  |  |  |
| A | PARTICULARS OF SHAREHOLDING |  |  |  |  |  |  |  |
|  | Public Shareholding |  |  |  |  |  |  |  |
|  | - Number of Equity Shares | 255,883 | 261,433 | 257,858 | 255,883 | 257,858 | 255,883 | 257,858 |
|  | - Percentage of Shareholding | 35.54\% | 36.31\% | 35.81\% | 35.54\% | 35.81\% | 35.54\% | 35.81\% |
| 2 | Promoters and promoter group Shareholding <br> (a) Pledged/Encumbered |  |  |  |  |  |  |  |
|  | - Number of shares | 25,382 | 25,382 | 41,882 | 25,382 | 41,882 | 25,382 | 41,882 |
|  | - Percentage of share (as a\% of the total shareholding of promoter and promoter group) | 5.47\% | 5.54\% | 9.06\% | 5.47\% | 9.06\% | 5.47\% | 9.06\% |
|  | - Percentage of share (as a\% of the total shareholding capital of the company) | 3.53\% | 3.53\% | 5.82\% | 3.53\% | 5.82\% | 3.53\% | 5.82\% |


| (b) Non-encumbered <br> - Number of shares <br> - Percentage of share (as a\% of the total shareholding of promoter and promoter group) <br> - Percentage of share (as a\% of the total shareholding capital of the company) | $\begin{array}{r} 438,735 \\ 94.53 \% \\ 60.94 \% \end{array}$ | $\begin{array}{r} 433,185 \\ 94.46 \% \\ 60.16 \% \end{array}$ | $\begin{gathered} 420,260 \\ 90.94 \% \\ 58.37 \% \end{gathered}$ | $\begin{array}{r} 438,735 \\ 94.53 \% \\ 60.94 \% \end{array}$ | $\begin{gathered} 420,260 \\ 90.94 \% \\ 58.37 \% \end{gathered}$ | $\begin{array}{r} 438,735 \\ 94.53 \% \\ 60.94 \% \end{array}$ | $\begin{gathered} 420,260 \\ 90.94 \% \\ 58.37 \% \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |


| B | INVESTOR COMPLAINTS | Quarter ended |
| :--- | :--- | :--- |
|  | Pending at the beginning of the quarter <br> Received during the quarter <br> Disposed of during the quarter <br> Remaining unresolved at the end of the quarter | - |


| SEGMENT, REVENUE, RESULTS AND OTHER INFORMATION |  |  |  |  |  |  | (Rs. In Lakhs) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sr | Particulars | STANDALONE |  |  | STANDALONE |  | CONSOLIDATED |  |
| No |  | Quarter ended |  |  | Year ended March 31 |  | Year ended March 31 |  |
|  |  | $31 / 03 / 13$ (Unaudited) | $31 / 12 / 12$ (Unaudited) | $31 / 03 / 12$ (Unaudited) | $\begin{gathered} 2013 \\ \text { (Audited) } \end{gathered}$ | 2012 (Audited) | 2013 (Audited) | $\begin{gathered} 2012 \\ \text { (Audited) } \end{gathered}$ |
| (1) | Segment Revenue <br> (Net Sales/Income from Operations) |  |  |  |  |  |  |  |
|  | (a) Perlite Products \& related activities | 699.01 | 475.95 | 600.06 | 2,501.36 | 2,095.10 | 2,778.22 | 2,163.01 |
|  | (b) Leasing | 205.14 | 205.14 | 205.14 | 820.56 | 817.66 | 820.56 | 817.66 |
|  | Total | 904.15 | 681.09 | 805.20 | 3,321.92 | 2,912.76 | 3,598.78 | 2,980.67 |
|  | Less: Inter Segment Revenue | - | - | - | - | - | - | - |
|  | Net Sales/Income From Operation | 904.15 | 681.09 | 805.20 | 3,321.92 | 2,912.76 | 3,598.78 | 2,980.67 |
| (2) | Segment Results |  |  |  |  |  |  |  |
|  | (a) Perlite Products \& related activities | 73.09 | 35.14 | 139.37 | 374.17 | 460.75 | 418.06 | 349.80 |
|  | (b) Leasing | 103.76 | 103.76 | 103.67 | 415.04 | 411.80 | 415.04 | 411.80 |
|  | Sub - Total | 176.85 | 138.90 | 243.04 | 789.21 | 872.55 | 833.10 | 761.60 |
|  | Less: Inter Segment Profit | - | - | - | - | - | - | - |
|  | Total | 176.85 | 138.90 | 243.04 | 789.21 | 872.55 | 833.10 | 761.60 |
|  | Less: | - |  | - | - |  |  |  |
|  | (1) Finance costs | 49.38 | 51.89 | 62.04 | 216.25 | 252.38 | 223.51 | 253.02 |
|  | (2) Other un-allocable expenditure net of un-allocable income | 15.42 | 41.62 | 51.66 | 110.73 | 154.08 | 119.78 | 152.85 |
|  | Total Profit Before Tax | 112.05 | 45.39 | 129.34 | 462.23 | 466.09 | 489.81 | 355.73 |
| (3) | Capital Employed |  |  |  |  |  |  |  |
|  | (Segment Assets - Segment Liabilities) |  |  |  |  |  |  |  |
|  | (a) Perlite Products \& related activities | 1,130.50 | 1,069.44 | 1,086.59 | 1,130.50 | 1,086.59 | 1,090.40 | 1,120.26 |
|  | (b) Leasing | 2,489.00 | 2,590.37 | 2,801.70 | 2,489.00 | 2,801.70 | 2,489.00 | 2,801.70 |
|  | Unallocable assets less liabilities | (1,468.21) | (1,570.56) | (2,033.70) | (1,468.21) | (2,033.70) | $(1,357.82)$ | (2,042.32) |
|  | Total Capital Employed in the Company | 2,151.29 | 2,089.25 | 1,854.59 | 2,151.29 | 1,854.59 | 2,221.58 | 1,879.64 |
| STATEMENT OF ASSETS AND LIABILITIES |  |  |  |  |  |  |  |  |
| $\begin{aligned} & \hline \mathrm{Sr} \\ & \mathrm{No} \end{aligned}$ | Particulars |  |  |  | STANDALONE |  | CONSOLIDATED |  |
|  |  |  |  |  | Year ended March 31 |  | Year ended March 31 |  |
|  |  |  |  |  | $\begin{gathered} 2013 \\ \text { (Audited) } \end{gathered}$ | $2012$ <br> (Audited) | 2013 (Audited) | $2012$ <br> (Audited) |
| A EQUITY AND LIABILITIES <br> 1 Shareholders' Funds: <br> (a) Share Capital <br> (b) Reserves and Surplus |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  | 72.00 | 72.00 | 72.00 | 72.00 |
|  |  |  |  |  | 2,079.29 | 1,782.59 | 2,149.58 | 1,807.64 |
| Sub-total- Sharehloders' funds |  |  |  |  | 2,151.29 | 1,854.59 | 2,221.58 | 1,879.64 |
| $\begin{aligned} & \hline 2 \\ & 3 \end{aligned}$ | Minority Interest Non-current liabilities |  |  |  |  |  |  |  |



